



# UNION COUNTY IMPROVEMENT AUTHORITY

1499 US Highway One, North, 3<sup>rd</sup> Floor  
 Rahway, New Jersey, 07065  
 www.ucimprovementauthority.org  
 (732) 382-9400 (732) 382-5862 fax

Resolution No. 65-2016

Date: August 3, 2016

**RESOLUTION OF THE UNION COUNTY IMPROVEMENT AUTHORITY  
 AUTHORIZING ITS INSURANCE BROKER, ACRISURE, LLC, TO RENEW  
 THE AUTHORITY'S GENERAL LIABILITY PACKAGE AND EXCESS  
 LIABILITY INSURANCE COVERAGES FOR THE PERIOD AUGUST 1, 2016  
 THROUGH JULY 31, 2017**

APPROVED AS TO FORM:

Lisa M. da Silva, RMC  
 Clerk of the Authority

*Lisa M. da Silva*

APPROVED AS TO SUFFICIENCY OF FUNDS

YES  NO  NONE REQUIRED  
 UNION COUNTY IMPROVEMENT AUTHORITY

*[Signature]*

	PRESENT	ABSENT	AYE	NAY	ABSTAIN	MOTION	SECOND
<i>Bornstad</i>	✓		✓			✓	
<i>D'Elia</i>	✓		✓				
<i>Hockaday</i>	✓		✓				
<i>Lattimore</i>	✓		✓				
<i>Salerno, Secretary</i>	✓		✓				✓
<i>Szpond</i>		✓					
<i>Tomko, Treasurer</i>	✓		✓				
<i>Rountree, Vice Chair</i>	✓		✓				
<i>Scutari, Chairman</i>	✓		✓				

**RESOLUTION OF THE UNION COUNTY IMPROVEMENT AUTHORITY  
AUTHORIZING ITS INSURANCE BROKER, ACRISURE, LLC, TO RENEW THE  
AUTHORITY'S GENERAL LIABILITY PACKAGE AND EXCESS LIABILITY  
INSURANCE COVERAGES FOR THE PERIOD AUGUST 1, 2016 THROUGH JULY  
31, 2017**

WHEREAS, the Union County Improvement Authority (the "Authority") has been duly created by ordinance of the Union County Board of Chosen Freeholders as a public body corporate and politic of the State of New Jersey pursuant to and in accordance with the County Improvement Authorities Law, constituting Chapter 183 of the Pamphlet Laws of 1960 of the State, as amended and supplemented from time to time (the "Act"); and

WHEREAS, in order to carry out the state purposes and goals for which the Authority was created, the Authority is required to maintain certain levels of insurance coverage to protect its officers, directors and employees, and its property and assets over which it has control; and

WHEREAS, the Authority's insurance broker, Acrisure, LLC, has presented the Authority with a proposal from American Alternative Insurance Corporation to renew the Authority's General Liability Package and Excess Liability Insurance coverages for the period August 1, 2016 through July 31, 2017 at a cost of \$78,656.77; and

WHEREAS, the purchase of insurance is exempt from public bidding and is pursuant to N.J.S.A. 40A:11-5(1)(m), subject to the requirements of extraordinary unspecifiable services, which have been satisfied,

NOW, THEREFORE, BE IT RESOLVED by the Union County Improvement Authority, that Acrisure, LLC be and is hereby authorized to renew the Authority's General Liability Package and Excess Liability Insurance coverages with American Alternative Insurance Corporation in accordance with its proposal in the amount of \$78,656.77; and

BE IT FURTHER RESOLVED, that this Resolution shall take effect immediately.



Mr. Mark Brink  
Union County Improvement Authority  
1499 Routes 1& 9 North  
Rahway, NJ 07065

Re: August 1, 2016 – August 1, 2017 Package and Umbrella Renewal

Dear Mark;

Below please find the renewal program offered to the Union County Improvement Authority on behalf of American Alternative a division of Munich RE for all coverages, terms, conditions and exclusions as expiring except where noted below.

As you recall the UCIA expiring carrier had pulled out of the public entity program business in the state of New Jersey and non- renewed the program effective 08/01/2016. This required us to explore and market the UCIA coverage with very few options available as indicated.

**THE FOLLOWING MARKETS DELINED TO QUOTE** – RISK TOO SMALL, WOULD WANT TO PUT IN SELF INSURED RETENTION PROGRAM WITH HIGHER RETENTION ~ Travelers, Zurich, Chubb, Hanover, Great American, Liberty Mutual, Brit Global, Berkley PE Managers, Euclid Public Sector Program, Trident, Scottsdale & One Beacon

**HDI GERLING-**

Expiring Package with TRIA ( Terrorism) –	\$62,300.00
NJPLIGA	\$560.00
Expiring Umbrella with TRIA (Terrorism) -	\$12,278.00
NJPLIGA	\$110.00

**American Alternative**

New Package with TRIA	\$68,564.00
New Umbrella with TRIA	\$9,546.00
NJPLIGA	\$546.77



The Package premium increased overall by \$6,264 however the Umbrella premium did reflect a decrease of \$2,732 so there is an overall increase in premium of only \$3,408.77, however this program carries a higher aggregate limit of liability from 1MIL/2MIL to 1MIL/3MIL and a deductible decrease on the liability side from \$25,000 to \$15,000.

This American Alternative program is underwritten through Munich RE – one of the largest reinsurers in the county, and is specific to risks like the UCIA. There are a few Improvement Authority's in New Jersey currently covered by this program as well as quite a few Sewer and Water Authorities. Some of them are your neighbors at LRSA and RVSA.

This is an excellent fit with opportunity to be more inclusive in the future for additional/optional coverages available to the UCIA through this program.

Thank you for the opportunity to work with the Union County Improvement Authority. Should you or any member of the UCIA Board or staff have any questions, please do not hesitate to contact me.

Sincerely Yours,

*Amy Pieroni*

Account Executive  
ACRISURE, LLC.



# INSURANCE BINDER

DATE (MM/DD/YYYY)  
08/01/2016

**THIS BINDER IS A TEMPORARY INSURANCE CONTRACT, SUBJECT TO THE CONDITIONS SHOWN ON PAGE 2 OF THIS FORM.**

<b>AGENCY</b> ACRISURE LLC 1460 ROUTE 9 NORTH, SUITE 310 WOODBRIDGE, NJ 07095		<b>COMPANY</b> American Alternative <b>BINDER#</b> GGPA-PF-6056292-00	
<b>PHONE (A/C, No, Ext):</b> 732-602-0010 <b>FAX (A/C, No):</b> 732-602-0011		<b>DATE EFFECTIVE</b> <b>TIME</b> <b>DATE EXPIRATION</b> <b>TIME</b> 08/01/2016      12:01      09/01/2016 12:01 <input checked="" type="checkbox"/> AM <input checked="" type="checkbox"/> 12:01 AM <input type="checkbox"/> PM <input type="checkbox"/> NOON	
<b>CODE:</b> 19720 <b>SUB CODE:</b>		THIS BINDER IS ISSUED TO EXTEND COVERAGE IN THE ABOVE NAMED COMPANY PER EXPIRING POLICY #:	
<b>AGENCY CUSTOMER ID:</b>		<b>DESCRIPTION OF OPERATIONS / VEHICLES / PROPERTY (including Location)</b> ALL RISK AGREED AMOUNT BLANKET LIMIT 4% INFLATION GUARD	
<b>INSURED AND MAILING ADDRESS</b> UNION COUTNY IMPROVEMENT AUTHORITY 1499 ROUTE 1 & 9 RAHWAY, NJ 07065			

## COVERAGES

TYPE OF INSURANCE	COVERAGE / FORMS	DEDUCTIBLE	COINS %	LIMITS
<b>PROPERTY</b> CAUSES OF LOSS <input type="checkbox"/> BASIC <input checked="" type="checkbox"/> BROAD <input type="checkbox"/> SPEC <input checked="" type="checkbox"/> Agreed Amount Blanket	B,PP    200 West 2nd Street Plainfield, NJ 07060 BUSIN,    1499 Route 1&9 Rahway, NJ 07065	25,000 RP 1,000 PP	0	22,034,840
<b>GENERAL LIABILITY</b> <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR	deductible \$15,000			EACH OCCURRENCE    \$ 1,000,000 DAMAGE TO RENTED PREMISES    \$ 1,000,000 MED EXP (Any one person)    \$ 10,000 PERSONAL & ADV INJURY    \$ 1,000,000 GENERAL AGGREGATE    \$ 3,000,000 PRODUCTS - COMP/OP AGG    \$ 3,000,000
<b>VEHICLE LIABILITY</b> <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY	included in GL limits			RETRO DATE FOR CLAIMS MADE: COMBINED SINGLE LIMIT    \$ BODILY INJURY (Per person)    \$ BODILY INJURY (Per accident)    \$ PROPERTY DAMAGE    \$ MEDICAL PAYMENTS    \$ PERSONAL INJURY PROT    \$ UNINSURED MOTORIST    \$
<b>VEHICLE PHYSICAL DAMAGE</b> DED <input type="checkbox"/> ALL VEHICLES <input type="checkbox"/> SCHEDULED VEHICLES COLLISION: _____ OTHER THAN COL: _____				ACTUAL CASH VALUE STATED AMOUNT    \$
<b>GARAGE LIABILITY</b> <input type="checkbox"/> ANY AUTO				AUTO ONLY - EA ACCIDENT    \$ OTHER THAN AUTO ONLY: EACH ACCIDENT    \$ AGGREGATE    \$
<b>EXCESS LIABILITY</b> <input checked="" type="checkbox"/> UMBRELLA FORM <input type="checkbox"/> OTHER THAN UMBRELLA FORM	RETRO DATE FOR CLAIMS MADE:			EACH OCCURRENCE    \$ 5,000,000 AGGREGATE    \$ 5,000,000 SELF-INSURED RETENTION    \$ 10,000
<b>WORKER'S COMPENSATION AND EMPLOYER'S LIABILITY</b>				PER STATUTE E.L. EACH ACCIDENT    \$ E.L. DISEASE - EA EMPLOYEE    \$ E.L. DISEASE - POLICY LIMIT    \$
<b>SPECIAL CONDITIONS / OTHER COVERAGES</b>	ALL OTHER LOCATIONS COVERAGE FOR LIABILITY PER LOCATION SCHEDULE			FEES    \$ TAXES    \$ ESTIMATED TOTAL PREMIUM    \$

## NAME & ADDRESS

ADDITIONAL INSURED LENDER'S LOSS PAYABLE	LOSS PAYEE MORTGAGEE
LOAN #:	
AUTHORIZED REPRESENTATIVE AMELIA PIERONI, ACRISURE, LLC	

**STANDARD CERTIFICATION DECLARATION FOR AN  
EXTRAORDINARY UNSPECIFIABLE SERVICE**

**TO:** Commissioners, Union County Improvement Authority  
**FROM:** Mark Brink, Project Manager  
**DATE:** August 2, 2016  
**SUBJECT:** This is a contract for: Renewal of General Liability Insurance Policy

This is to request your approval of a resolution authorizing a contract to be executed as follows:

Firm: American Alternative Insurance Corporation, a division of Munich Reinsurance Company

Cost: \$78,656.77 (annual premium)

Duration: One year commencing August 1, 2016

Purpose: General Liability Package and Excess Liability Insurance Coverages

This is to request an award of a contract without the receipt of formal bids as an Extraordinary Unspecifiable Service [N.J.S.A. 40A:11-5(1)(a)(ii) and N.J.A.C. 5:34-2.3(b)]. I do hereby certify to the following:

**1. Provide a clear description of the nature of the work to be done.**

American Alternative Insurance Corporation will provide the Authority with general liability and excess insurance policies covering Authority property and assets.

**2. Describe in detail why the contract meets the provisions of the statute and rules:**

This is an insurance contract that is deemed an EUS pursuant to N.J.S.A. 40A:11-5(1)(m).

**3. The service(s) is of such a specialized and qualitative nature that the performance of the service(s) cannot be reasonably described by written specifications because:**

N/A; see answer to No. 3, above.

**4. Describe the informal solicitation of quotations:**

In addition to American Alternative Insurance Corporation, the Authority's insurance broker, Acrisure LLC, sought quotations from Chubb Insurance, Hanover Insurance, Traveler's Insurance, Liberty Mutual Insurance, Berekely PE Manager, Brit Global, Euclid, One Republic Insurance and Trident Insurance, all of whom decline to provide quotations because of the small size of the risk. Acrisure also sought a quotation from Scottsdale Insurance, but has not received a response.

**5. I have reviewed the rules of the Division of Local Government Services pursuant to N.J.A.C. 5:34-2.1 et seq. and certify that the proposed contract may be considered an extraordinary unspecifiable service in accordance with the requirements thereof.**

Respectfully,

Name   
**MARK BRINK**

Title: Project Manager

*(Original to be retained by governing body's Clerk with the affirmed copy of the resolution; signed duplicate to be kept by appropriate official.)*